

Sales Coordinator Promotion Requirements

Fast Track to SC (\$600 Bonus)

8,000 points in 6 months (New Rep)

6,000 points for existing VF's

Minimum of 3 lines that have been promoted:

- ▶ 1 line promoted to VF must be a 2000+
- ▶ 1 line promoted to VF (2000 points but no team and no bonus)
- ▶ 1 line promoted to a DD

No household members may fulfill structure requirements

Must be Performance Bonus Qualified in your own business to achieve SC

Slow Track (no bonus)

12,000 points over any amount of time

Minimum of 3 lines that have been promoted to DD

Must be Performance Bonus Qualified in your own business to achieve SC

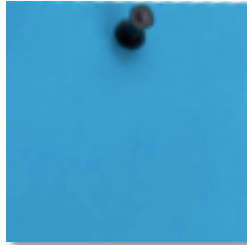
Reward: 22% commission

Easiest way

- ▶ **FTVF 2000+ yourself** and promote **3 lines to FTVF 2000+**

Virtual Franchisee FTVF 2000+

RSP + 14% commission
 2000 points in 60 days or less
 Rep + a min. of 1 team member
 total of 8 households (separate payment and address)
 & combo of any orders totaling 2000 points
 FREE conference ticket
 \$300 bonus & \$300 sponsor bonus

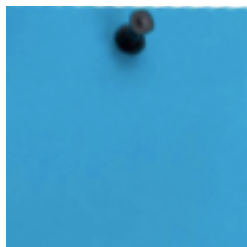


Easiest way: FT to DD and help 3 team members FT to DD – fill in names of orders

1 _____	4 _____	7 _____
2 _____	5 _____	8 _____
3 _____	6 _____	9 _____
10 _____	11 _____	12 _____

Virtual Franchisee FTVF 2000+

RSP + 14% commission
 2000 points in 60 days or less
 Rep + a min. of 1 team member
 total of 8 households (separate payment and address)
 & combo of any orders totaling 2000 points
 FREE conference ticket
 \$300 bonus & \$300 sponsor bonus



Easiest way: FT to DD and help 3 team members FT to DD fill in names of orders

1 _____	4 _____	7 _____
2 _____	5 _____	8 _____
3 _____	6 _____	9 _____
10 _____	11 _____	12 _____

Direct Distributor HLP DD

Direct Distributor DD
 RSP + 6% commission
 500 points in 30 days or less
 You + 2 households (separate payment and address)
 \$100 bonus
 or 2,000 points over any time (slow track, no bonus)



Easiest way: Personal order, closest friend, mom - fill in names of orders

1 _____	2 _____	3 _____
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FTSC Earnings

SC promotion

22% Commission Level

\$600 Bonus & \$600 Sponsor Bonus

FREE conference Ticket

Business Partner and Leads

Brave Leaders Program

Activity

Activity area for notes or tracking.

SSC Promotion Requirements

MINIMUM total of 16,000 Payline (Paid) PVC over a consecutive 2 month period (average 8,000 Payline PVC per month)

- ▶ Second month Payline PVC can be no lower than 8,000
- ▶ Maximum of 60% of 8,000 base Payline (4,800 Paid PVC) can count from any one line

SSC Structure Requirements

2 Lines in Performance Bonus (PB) for both months

- ▶ PB lines in bonus must be Working Lines by second month (A Working Line for a SSC promotion will be a **MINIMUM of 6 ACTIVE/WORKING REPS** that have a minimum of 3-5 customers each, creating a minimum of 90 PAID PVC per Rep)
- ▶ PB Lines in bonus using EXCESS PVC to qualify may affect promotion approval

A Household/Spouse line will not count toward Structure for SSC promotion

Exception to that rule would be if there is a Working Line within the spouse line that could be used as the Structure requirement

Minimum of 4 lines that have been promoted:

- ▶ 1 line promoted to SC (must be EFFECTIVE by second month)
- ▶ 1 line promoted to VF
- ▶ 1 line promoted to VF must be a 2000+ within past 6 months
- ▶ 1 line promoted to a DD
- ▶ 3 club by second month



SSC Earnings

- SSC promotion
- \$1000 bonus
- FREE conference ticket
- \$200 boot camp voucher
- Business Incentive Bonus
- End of Year Holiday Bonus

Activity

Sales Coordinator SC

RSP + 22% commission
 8000 points in 6 months
 You + 3 team (1DD, 2VF)
 FREE conference ticket
 \$600 bonus
 \$600 bonus for sponsor
Must be Qualified



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Title Date _____

Virtual Franchisee

RSP + 14% commission
 2000 points in 60 days
 You + a min. of 1 team member
 for a total of 8 households
 FREE conference ticket
 \$300 bonus & sponsor
Must be Qualified

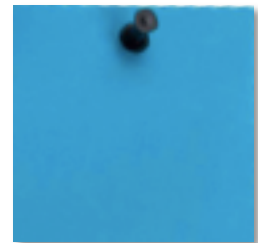


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Title Date _____

Virtual Franchisee

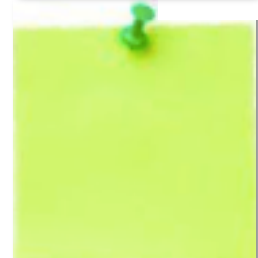
RSP + 14% commission
 2000 points in 60 days or 8,000
 points over any amount of time
 Does not have to have a team
 member
 no conference ticket
 no bonus



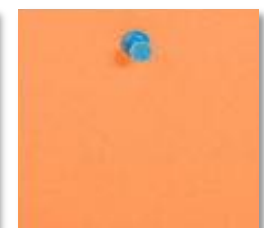
Title Date _____

Direct Distributor DD

Direct Distributor DD
 RSP + 6% commission
 500 points in 30 days
 You + 2 households
 \$100 bonus
 or 2,000 points over any time



3 Club by Second Month



QNMD Promotion Requirements

MINIMUM total of 40,000 Payline (Paid) PVC over a consecutive 2 month period (average 20,000 Payline PVC per month)

- ▶ Second month Payline PVC can be no lower than 20,000
- ▶ Maximum of 60% of 20,000 base Payline (12,000 Paid PVC) can count from any one line

QNMD Structure Requirements

3 SC Lines in Performance Bonus (PB) for both months

- ▶ PB lines in bonus must be Working Lines by second month (A Working Line for a QNMD promotion will be a **MINIMUM of 8 ACTIVE/WORKING REPS** that have a minimum of 3-5 customers each, creating a minimum of 90 PAID PVC per Rep)
- ▶ SC PB Lines in bonus using EXCESS PVC to qualify may affect promotion approval

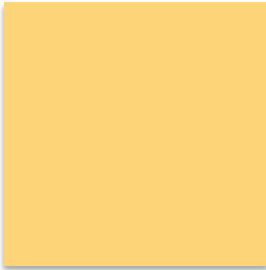
2 SC lines in Promote Out Bonus (POB) for both months

- ▶ Both SC lines in POB must be effective by first month
- ▶ SC PB Lines in POB bonus using EXCESS to qualify may affect promotion approval
- ▶ **A Household/Spouse line will not count toward promotion**
Exception to that rule would be if there is a working Line within the spouse line that could be used as the Structure requirement

▶ 1 new frontline promoted to VF must be a 2000+ within past 6 months

Minimum of 4 lines that have been promoted:

- ▶ 3 lines promoted to SC (PB qualified for both months)
- ▶ 2 of those SC lines in POB for both months
- ▶ 1 new frontline promoted to VF must be a 2000+ within past 6 months



QNMD Earnings

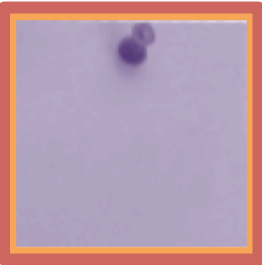
- QNMD title
- \$2,000 bonus
- FREE conference ticket up to \$1,000 monthly BIB
- Q-School
- End of Year Holiday Bonus
- Family Benefits package:
 - Dental, Vision, Life, Disability, Long Term Care, Tuition Reimbursement

Sales Coordinator SC
 RSP + 22% commission
 8000 points in 6 months
 You + 3 team (1DD, 2VF)
 FREE conference ticket
 \$600 bonus
 \$600 bonus for sponsor
Must be Qualified



- 1 _____
- 2 _____
- 3 _____
- 4 _____
- 5 _____
- 6 _____
- 7 _____
- 8 _____

Sales Coordinator SC
 RSP + 22% commission
 8000 points in 6 months
 You + 3 team (1DD, 2VF)
 FREE conference ticket
 \$600 bonus
 \$600 bonus for sponsor
Must be Qualified & POB



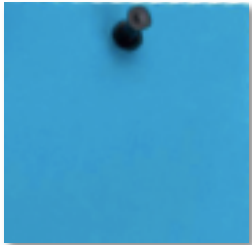
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- 2 _____
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- 7 _____
- 8 _____

Sales Coordinator SC
 RSP + 22% commission
 8000 points in 6 months
 You + 3 team (1DD, 2VF)
 FREE conference ticket
 \$600 bonus
 \$600 bonus for sponsor
Must be Qualified & POB



- 1 _____
- 2 _____
- 3 _____
- 4 _____
- 5 _____
- 6 _____
- 7 _____
- 8 _____

FTVF 2000+ within the last 6 months
 RSP + 14% commission
 2000 points in 60 days or less
 Rep + a min. of 1 team member
 total of 8 households (separate payment and address) & combo of any orders totaling 2000 points
 FREE conference ticket
 \$300 bonus & \$300 sponsor bonus



Activity

NMD Promotion Requirements

MINIMUM total of 100,000 Payline (Paid) PVC over a consecutive 3 month period (average 33,000 Payline PVC per month)

- ▶ Third month Payline PVC can be no lower than 33,000
- ▶ Maximum of 60% of 33,000 base Payline (19,800 Paid PVC) can count from any one line

NMD Structure Requirements

5 SC Lines in Performance Bonus (PB) for last 2 of the 3 months

- ▶ PB lines in bonus must be Working Lines in 2nd and 3rd month
(A Working Line for NMD promotion will be a **MINIMUM of 8 ACTIVE/WORKING REPS** that have minimum of 3-5 customers each, creating a minimum of 90 PAID PVC per Rep)
- ▶ SC PB Lines in bonus using EXCESS PVC to qualify may affect promotion

3 SC lines in Promote Out Bonus (POB) for last 2 of the 3 months

- ▶ All 3 SC lines in POB must be effective by second and third month
- ▶ SC PB Lines in POB bonus using EXCESS to qualify may affect promotion

A Household/Spouse line will not count toward promotion

Exception to that rule would be if there is a working Line within the spouse line that could be used as the Structure requirement

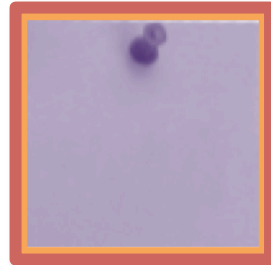
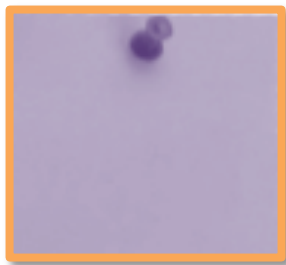
1 new frontline promoted to VF must be a 2000+ within past 6 months

Minimum of 6 lines that have been promoted:

- ▶ 5 lines promoted to SC (All 5 PB qualified for both months)
- ▶ 3 of those SC lines in POB for both months
- ▶ 1 new frontline promoted to VF must be a 2000+ within past 6 months

Sales Coordinator SC

RSP + 22% commission
8000 points in 6 months
You + 3 team (1DD, 2VF) FREE conference ticket
\$600 bonus & \$600 bonus for sponsor



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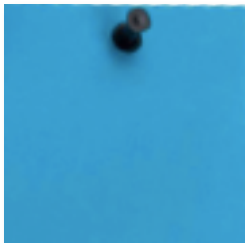
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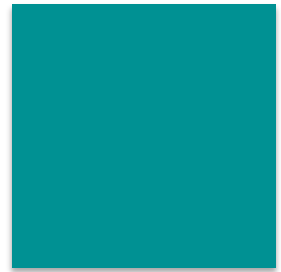
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FTVF 2000+ within the last 6 months

RSP + 14% commission
2000 points in 60 days or less
Rep + a min. of 1 team member
total of 8 households (separate payment and address) & combo of any orders totaling 2000 points
FREE conference ticket
\$300 bonus & \$300 sponsor bonus



Title _____
Date _____



NMD Earnings

- NMD title
- \$4,000 bonus
- FREE conference ticket
- Up to \$3,000 monthly BIB
- End of Year Holiday Bonus
- Spring Spa Retreat first spring & then every year when 39 club+
- Family Benefits package: Medical, Dental, Vision, Life, Disability, Long Term Care, Tuition Reimbursement