

Monthly Fees and Contributions

There is a \$50 representative sign up and renewal fee each year. The \$50 fee will be due on your anniversary date. Then there are the fees below.

We pay small fees and contributions monthly or annually for the services that Juice Plus+ provides for our Virtual Franchise and for the Juice Plus+ Foundation:

1. Websites

For our websites – www.juiceplusvirtualoffice.com and www.juiceplus.com (personalized) – subscription fees are automatically deducted from your paycheck each month. Fees are on a sliding scale, and are determined based on your title:

- New Representatives – FREE for the first 90 days
- Direct Distributors – \$5.00/month (after their first 90 days)
- Virtual Franchisees – \$12.00/month
- Sales Coordinators – \$15.00/month
- Senior Sales Coordinators – \$20.00/month
- Qualifying National Marketing Directors – \$25.00/month
- National Marketing Directors – \$30.00/month

All levels receive the same great Virtual Office benefits, including a personalized JuicePlus.com website.

2. Customer Care - For all the work that The Juice Plus+ Company does in looking after our customers (from the time the order is entered) – note that Dealers are exempt – all DD's and VF's are charged a Customer Care fee of \$5.00 per month (automatically deducted from your paycheck each month), and all SC's through NMD's are charged \$10.00 per month since their customer base is so much larger.

3. Charitable Giving - In the spirit of *Inspiring Healthy Giving Around the World*: at the Virtual Franchisee level or higher, ½ of 1% (.5%) of bonus and commission earnings will be deducted from the Juice Plus+ Company check each month to support the charitable activities of The Juice Plus+ Foundation. This percentage will be deducted automatically, unless the Rep chooses to opt out of this deduction. They may opt out at any time by sending an email request to that effect to Support@JuicePlusFoundation.org.

4. Family Health Study - While The Juice Plus+ Company covers the majority of the cost of this program and the free product, we each make a small **contribution** to fund the Study. The **chart** on the following page shows more detail.

2018 New Family Health Study Yearly Donation breakdown

-If you are a Dealer (at 0%, earning RSP only), your contribution is \$12.00 (for the year) with \$4.00 deductions for three box cycles.

-If you are a Direct Distributor (at 6%), you contribute an additional \$3.84 (for the year) total = \$15.84 (\$12.00 + \$3.84)

-If you are a Virtual Franchisee (at 14%), you contribute an additional \$5.19 (for the year) total = \$21.03 (\$12.00 + \$3.84 + \$5.19)

-If you are Sales Coordinator or higher (at 22%), you contribute an additional \$5.19 (for the year) total = \$26.22 (\$12.00 + 3.84 + \$5.19 + \$5.19)

Pay in Full Order

RSP	\$4
Direct Distributor Commissions	\$1.28
Virtual Franchise Commissions	\$1.73
Sales Coordinator Commissions	\$1.73
Performance Bonus 1	\$1.08
Performance Bonus 2	\$1.08
Performance Bonus 3	\$1.08
Performance Bonus 4	\$1.08
Performance Bonus 5	\$1.08
Promote Out Bonus	\$.86
Total collected per year	\$45.00

4 Month Installment

RSP	\$4 (first installment) \$1 (remaining 8 installments for 1 st year)
Direct Distributor Commissions	\$.32
Virtual Franchise Commissions	\$.43
Sales Coordinator Commissions	\$.43
Performance Bonus 1	\$.27
Performance Bonus 2	\$.27
Performance Bonus 3	\$.27
Performance Bonus 4	\$.27
Performance Bonus 5	\$.27
Promote Out Bonus	\$.22
Total collected per year	\$45.00