

PVC TO PAYCHECK WORKSHEET

This tool is utilized by the SC and above who is usually both PBQ & POBQ and is ready to begin mastering The Juice Plus+ Company Marketing Plan and *approximating* their paycheck.

This worksheet is available on <http://www.campbellteam.net> under "Resources"

PBQ	POBQ-PBQ	POBQ SC+ DIRECT	POBQ SC+ DEEP
<u>22/21%</u>	<u>13%</u>	<u>9%</u>	<u>5%</u>
1) YOU 2) PCs 3) DLRs 4) DDs	VFs	1) Your Direct SC's POBQ 2) SC's under SCs who DON'T qualify for POBQ	SCs under SCs who DO qualify for POBQ

DO THE PAYCHECK MATH:

1. ADD COMMISSION DOLLARS:

22% or 21% X _____ = \$ _____
13% X _____ = \$ _____
9% X _____ = \$ _____
5% X _____ = \$ _____
TOTAL COMMISSION DOLLARS = \$ _____

2. ADD PC RETAIL SALES PROFIT (RSP):

For a list of all the product's RSP, go to sharyourmission.net under "Guide New Team Member" and "Points Chart" – Use in conjunction with your Preferred Customer Genealogy Sheet

Calculate below...

ADD RSP from Previous Month (12 Month Analysis) _____ = \$ _____
SUBTRACT Cancelation, one-time orders & paid-in-full orders _____ = \$ _____
ADD New Order RSP _____ = \$ _____
TOTAL RSP DOLLARS = \$ _____

3. ADD BUSINESS INCENTIVE BONUS:

BIB dollars based on previous month's total commission dollars

"Commission \$\$\$ Subtotal" X 10% or 20% _____ = \$ _____

4. SUBTRACT DEDUCTIONS/DONATIONS:

To find the following information, go to "My Personal File" then "My Earnings Summary" then "Summary Statement" click on "Display":

SUBTRACT Total CHS Contribution: _____ = \$ _____
SUBTRACT JuicePlus Online (free for 1st 60 days): _____ = \$ _____
DLR/DD \$5; VF \$12; SC \$15; SSC \$20; QNMD \$25; NMD \$30
SUBTRACT Total Automatic Administration Fee (ADSFEE) _____ = \$ _____
DD/VF \$5; SC & above \$10
SUBTRACT Juice Plus+ Foundation Donation: _____ = \$ _____
TOTAL DEDUCTION DOLLARS = \$ _____

5. ADD Team Building Bonus dollars _____ = \$ _____
**TBB SEPARATE CHECK*

GRAND TOTAL = \$ _____