

# PVC TO PAYCHECK WORKSHEET

This tool is utilized by the SC and above who is usually both PBQ & POBQ and is ready to begin mastering The Juice Plus+ Company Marketing Plan and *approximating* their paycheck.

This worksheet is available on <http://www.campbellteam.net> under "Resources"

<b>PBQ</b>	<b>POBQ-PBQ</b>	<b>POBQ SC+ DIRECT</b>	<b>POBQ SC+ DEEP</b>
<u><b>22/21%</b></u>	<u><b>13%</b></u>	<u><b>9%</b></u>	<u><b>5%</b></u>
1) YOU 2) PCs 3) DLRs 4) DDs	VFs	1) Your Direct SC's POBQ 2) SC's under SCs who DON'T qualify for POBQ	SCs under SCs who DO qualify for POBQ

**DO THE PAYCHECK MATH:**

**1. ADD COMMISSION DOLLARS:**

22% or 21% X \_\_\_\_\_ = \$ \_\_\_\_\_  
13% X \_\_\_\_\_ = \$ \_\_\_\_\_  
9% X \_\_\_\_\_ = \$ \_\_\_\_\_  
5% X \_\_\_\_\_ = \$ \_\_\_\_\_  
**TOTAL COMMISSION DOLLARS = \$ \_\_\_\_\_**

**2. ADD PC RETAIL SALES PROFIT (RSP):**

*For a list of all the product's RSP, go to sharyourmission.net under "Guide New Team Member" and "Points Chart" – Use in conjunction with your Preferred Customer Genealogy Sheet*

**Calculate below...**

**ADD RSP from Previous Month (12 Month Analysis)** \_\_\_\_\_ = \$ \_\_\_\_\_  
**SUBTRACT** Cancelation, one-time orders & paid-in-full orders \_\_\_\_\_ = \$ \_\_\_\_\_  
**ADD New Order RSP** \_\_\_\_\_ = \$ \_\_\_\_\_  
**TOTAL RSP DOLLARS = \$ \_\_\_\_\_**

**3. ADD BUSINESS INCENTIVE BONUS:**

*BIB dollars based on previous month's total commission dollars*

"Commission \$\$\$ Subtotal" X 10% or 20% \_\_\_\_\_ = \$ \_\_\_\_\_

**4. SUBTRACT DEDUCTIONS/DONATIONS:**

*To find the following information, go to "My Personal File" then "My Earnings Summary" then "Summary Statement" click on "Display":*

**SUBTRACT Total FHS Contribution:** \_\_\_\_\_ = \$ \_\_\_\_\_  
**SUBTRACT JuicePlus Online (free for 1<sup>st</sup> 60 days):** \_\_\_\_\_ = \$ \_\_\_\_\_  
DLR/DD \$5; VF \$12; SC \$15; SSC \$20; QNMD \$25; NMD \$30  
**SUBTRACT Total Automatic Administration Fee (ADSFEE)** \_\_\_\_\_ = \$ \_\_\_\_\_  
DD/VF \$5; SC & above \$10  
**SUBTRACT Juice Plus+ Foundation Donation:** \_\_\_\_\_ = \$ \_\_\_\_\_  
**TOTAL DEDUCTION DOLLARS = \$ \_\_\_\_\_**

**5. ADD Team Building Bonus dollars** \_\_\_\_\_ = \$ \_\_\_\_\_  
*\*TBB SEPARATE CHECK*

**GRAND TOTAL = \$ \_\_\_\_\_**