


MAPPING with the Downline Growth and PVC Report

Do this activity at the end of each month in order to recognize your team and plan next steps.

<p>Star your WORKERS!</p> 	<p>Circle newest TITLE DATES. Dates only change for New Team or New Promotions (ID Fast Track VF & SC)</p>	<p>Circle PROMO PVC if close to Slow Tracking to 6,14,22%</p>	<p>Underline PBQ & POBQ Qualifiers with arrows ↓ or ↑</p>	<p>Circle 2-digit #PCs (They love JP/ have credibility w/ others)</p>	<p>Highlight your PAYLINE PVC Total (Look on 12 Month Analysis Report)</p>	<p>Highlight your PB and POB Lines (Look on 12 Month Analysis Report)</p>
<p>What is a WORKER?</p> <p>1. You have a VOXER Chat with them and talk often.</p>	<p>Have you and their sponsor welcomed/ congratulated them or reached out to them?</p>	<p>Have you and their sponsor congratulated them or reached out to them for being to close to next level?</p>	<p>An ↑ UP arrow means someone is coming into qualification! Circle all 300 PVC or more as these are candidates for 5-1 Activity (Royal Crown) to become qualifiers.</p>	<p>Have you and their sponsor congratulated them or reached out to them?</p>	<p>The Payline total grows exponentially depending on customer and team growth.</p>	<p>DO YOUR OWN DMO TO GROWTH YOUR VOLUME AND STRUCTURE</p>
<p>2. These people have a strong WHY, are teachable, willing to work and care about others.</p>	<p>Do they understand and want to take their next step?</p>	<p>Do they understand and want to take their next step toward reaching that promotion via slow track and/or fast track? Schedule 3-way with them and their upline to welcome, invite to restart, teach fast track, invite to Voxer etc.. Leaders can't YET cast vision for business...help them. Ask uplines for coaching calls for your rising leaders with major focus on identifying "WHYs that make them Cry" and working on their STORIES!</p>	<p>A ↓ DOWN arrow indicates someone borrowing excess to stay qualified.</p>	<p>Do they understand and want to take their next step?</p>	<p>Focus 5-1 Monthly Activity:</p> <p>5 New PCs 1 new HLP 1 new 2000+ 1 new PBQ</p>	<p>1. Your own 2x2x2x2</p> <p>2. Your own 3-Way Calls with your NMD</p>
<p>3. They are doing daily DMO and are putting new people in front of you and your NMD (3-way calls, events).</p>	<p>Can you engage them as a WORKER? (See column #1)</p>	<p>Can you engage them as a WORKER? (See column #1)</p>	<p>Schedule COACHING sessions with both of these scenarios with your sponsor and NMD. Use Coaching Guides - Where are you now? What do you need for next promotion? Update Memory Jogger, Check PVC & PC Genealogy!</p>	<p>Can you engage them as a WORKER?</p>		<p>3. Your own events with your own new team</p> <p>4. Team 3-Way Calls with NMD</p> <p>5. Team events for your entire team</p> <p>6. Social Media/ VOXER</p>

Line	No.	Lev	-Distributor Name-	Telephone/ Voice Tel	Ttl	Title Dt	(1) Promo PV	(2) Dnline Pyline	(3) Reqd to Qualify	(4) --- April 17 -- PBQ POBQ	(5) Mar Excess PB POB	(6) RN Dt	Pref Cnt	Custs	Contst	APDT
236	5		GREEN, LESLIE A	270-559-6594	DLR	3/16	733	630	1,267	47		18	2	47		03/14/16

NEXT STEP AND VOLUME STRUCTURE: Visit the "One Step At A Time" presentation at the top of the COACH page on MissionDrivenModel.info for more specific details.

POB – 3,000 - includes your orders, your PCs, your 0% rep orders, your 6% rep orders and your 14% rep orders. You'll earn 4% on SCs POB#.

TIER ONE– for SC who is PB Qualifying, has 4,000 Payline for 2 consecutive months; 2 working lines with VF or higher in each. 1 line must be PB Qualified. 6-8 *active team members in each line.

SSC – 16,000 Payline over 2 consecutive months; 2 lines in PB for both months-must have 6 *active team in each line; 4 lines (1 SC, 2 VFs, 1 DD). 1 VF is 2000 Plus+. "3 Club" by 2nd month.

QNMD – 40,000 Payline over 2 consecutive months; 3 SC lines in PB and 2 of those in POB-must have 8 *active team in each line; 4 lines (3 SC, 1 new VF who is a 2000 Plus+ in last 6 months).

NMD – 100,000 Payline over 3 consecutive months; 5 SC lines in PB and 3 of those in POB-must have 8 *active team in each line; 6 lines (5 SC, 1 new VF who is a 2000 Plus+ in last 6 months).

*Active team members have 3-5 customers paying each month with a minimum of 90 paid points in their volume. Rule for SSC, QNMD and NMD Promotions - Maximum of 60% of base Payline can count from any one line.