

Follow Up after a Video or Event

Ask 3 Questions:

1. What did you like best about the information?
2. Does Juice Plus+ make sense to you? Do you have any further questions?
3. Adding JP+ was the best decision I ever made. Would you like to get started?

(Send a link to your online store on your personalized juiceplus.com website or take their order over the phone and enter it on your juiceplusvirtualoffice.com website)

Follow Up on Social Media

Watch your posts daily for likes, comments etc.

“So good to catch up with you on Facebook! I saw that you commented on my post about health. I’d love to hear more about your health journey! How are you staying healthy these days?”

“Thanks for liking my post about _____. I’m really excited about all that I’m learning! Isn’t it amazing what whole foods can do for us? I’ve always been proactive about my health but I made one simple change recently and I’m amazed at the difference. I watched a great video that helped me make this change. If I send you a link to the video would you watch it?”

“I love seeing your posts about your kids! I’m really thankful that a friend shared a way that our family could get nutrition from more than 30 fruits and vegetables very easily everyday. Would you like to learn more? I’m actually part of a Facebook event tonight if you’d like to attend. Can I invite you to the event?”

“60% of all customers say ‘no’ four times before saying yes.”
from the book Go for No