

Designing Your Team

Identify 5 people you admire, respect and would like to spend more time with. Answer the following questions about each: How do you know them? (friend, coworker); What do you know about them? (cancer survivor, mom); What have you already shared about JP+/TG?

Who do you know that is...

- Well connected in community
- Many Facebook Friends
- Needs money
- Positive
- Volunteers for causes
- Dissatisfied with job
- Likes to help others
- Self starter / teachable
- Kids going to kinder or college
- A “raving fan” customer
 - Uses all of the products
 - Is giving you referrals
 - Is having a positive experience
 - May already be sharing JP+
 - Engages with you
 - Attends events
 - Reorders consistently

For each person include...

- city and state
- age range /stage of life
- occupation
- spouse’s occupation
- children’s ages
- group affiliations / circle of influence
- what you like, love and respect about them

1	Next Steps:
2	Next Steps:
3	Next Steps:
4	Next Steps:
5	Next Steps:

Team Finder

Find your 5 distributors and have two events in month one with your sponsor's help. Use the list below to help you remember who you know:

RELATIVES
PARENTS
GRANDPARENTS
BROTHERS
SISTERS
AUNTS
UNCLES
COUSINS
HAIRDRESSER
DOCTOR
MECHANIC
VICAR
POSTMAN
BEST FRIEND
DRY CLEANER
BARBER
SUPERVISOR
PHARMACIST
DIETICIAN
PEDIATRICIAN
NEIGHBOUR
DAY CARE PROVIDER
INSURANCE AGENT
COUNSELLOR
GARDENER
AEROBICS INSTRUCTOR
ACCOUNTANT
GOLF PRO
PHYSIO THERAPIST
BARTENDER
BANK MANAGER
COMPUTER PROGRAMMER
FIRE OFFICER
BUSINESS MANAGER
WORD PROCESSOR
POLICE OFFICE
CAR SALESMAN
FLIGHT ATTENDANT

BUSINESS OWNER
NETWORK MARKETER
PRINTER
FOOTBALL PLAYER
CHIROPRACTOR
ESTATE AGENT
NURSE
RECEPTIONIST
MUSICIAN
ACTOR
CARPENTER
COLLEGE TUTOR
SURGEON
SALES PERSON
AIRLINE PILOT
POLITICIAN
TEACHER
SOCIAL WORKER
FINANCIAL ADVISOR
GRAPHIC DESIGNER
VET
DANCER
ARCHITECT
SECRETARY
COMPANY EXECUTIVE
RADIO DJ
ELECTRICIAN
WINDOW CLEANER
OFFICE MANAGER
TV REPORTER
PLUMBER
RESTAURANT OWNER
JOURNALIST
PHOTOGRAPHER
ARTIST
PERSONAL TRAINER
CONSULTANT OR TRAINER
COLLEGE/UNIVERSITY

FRIEND
PARENT'S FRIENDS
CHILDHOOD FRIEND'S PARENTS
GYM MEMBER
CHILD'S TEACHER
GOLF PARTNER

OTHER IDEAS TO CONSIDER

HOUSE
CAR/TRUCK
FURNITURE
BOAT
OFFICE SUPPLIES
BUSINESS CLOTHES
VACUUM CLEANER
CARPETS/TILES
CURTAINS
AIR CONDITIONER
GROCERIES
JEWELLERY
TV/STEREO
CHRISTMAS CARD LIST
VERY AMBITIOUS
LIFE AND SOUL OF THE PARTY
CONSIDERED A LEADER
KNOWN BY EVERYONE
PAST JOBS
ALREADY TAKES VITAMINS
HEALTH CONSCIOUS
OFTEN SEEMS TIRED
WANTS TO LOSE WEIGHT
ACTIVE IN LOCAL POLITICS
WANTS MORE OUT OF LIFE
HAS A STRESSFUL JOB
RECENTLY HAD A BABY
ACTIVE IN CHURCH
PLAY SPORTS WITH

Go through your team finder list with your sponsor. Everyone on this list will benefit from taking Juice Plus+®. Now decide who your key dream team members will be.

Hey _____, I just started something new and I respect you and your feedback so much! If I sent you a short video/invited you for a coffee, would you watch it/come and then give me your thoughts?

They will ask, what is it?

You can respond by saying "It's a breakthrough in nutrition that costs less than a cup of coffee. It can help heal and repair the body at a cellular level and usually results in more energy, better sleep, nicer skin, improved bowels and mood boost. It's even FREE for kids! Have a look at this short, 1 minute video and I'd love to buy you a coffee or a beer and get together. What's a good day for you? Do you prefer evenings or week-ends?"

Sure (set date for meeting).

Oh thank you! When could you watch it for sure?

They will give you a time/date.

Wonderful, so if I called _____, you'll have watched it? What time and number works best?