

**Week of:**

# DMO Planner

<i>Activities</i>	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY	SUNDAY
<b>TWO NEW PEOPLE</b> New or Memory Jogger people. First time or reconnect. Share story, video or invite to event. Call or Message Blitz!							
<b>TWO FOLLOW-UPS</b> <ul style="list-style-type: none"> <li>•Is this good time to talk?</li> <li>•What did you like best about the information?</li> <li>•Does JP+ make sense?</li> <li>•Are you ready to start?</li> </ul>							
<b>TWO CUSTOMERS</b> <ul style="list-style-type: none"> <li>•Do Great Customer Care</li> <li>•Add to FB group</li> <li>•Invite to Join our Mission</li> <li>•Send business video, or invite to event,3-way call</li> </ul>							
<b>TWO TEAM</b> Connections and Help with Next Steps. Set up 3-way Call or Zoom with NMD to welcome or coach. Use Voxer too!							
<b>EVENTS</b> Promote an event. Host, attend, and/or present at							
<b>3-Way Call/Zoom</b> Schedule Prospects, Customers, Team w/ Upline							
<b>SOCIAL MEDIA</b> Post and Comment (on your feed and in groups)							
<b>CHECK VOXER</b> Listen, learn in Team Chats, 1:1 with customers and team members							
<b>PERSONAL GROWTH</b> Books, Audios, Training Calls/Zooms							

*Notes on the back...*