

Ideas for what to say if someone wants to cancel?

“Oh I’m so sorry you want to cancel and of course you can, but I do want to share that I almost feel responsible when someone wants to cancel because I really want to be sure I have fully communicated the incredible value of Juice Plus+. Our family wouldn’t be one day without it.”

Before you cancel...

May I ask you a few Questions:

- 1. Were you able to take JP+ consistently for 4 months?*
- 2. You were paying \$_____ for yourself and your child per day. Do you feel this was a good value for a variety of 30 whole foods?*
- 3. What was your overall experience with JP+?*
- 4. Do you think you will consider getting JP+ again in the future?*
- 5. Do you think I gave you good customer care and is there anything I could have done better?*

Other ideas:

See if they will join us for our next Shred10 event before they cancel JP and give it one more try!

See if they will watch another video or attend an event before they cancel JP.

See if the cost might be an issue and invite them to watch a video from TheFreedomRevolution.com website or attend a business event.